

Beta Data Services Overview of Hermes



BETA DATA
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Hermes Overview

- **Description**

- ❖ A web-based tool that allows a sales team to review sales activity for their accounts on a regular basis

- **Features**

- ❖ Integrated staging process allows SAM, SSAM and Sales Directors to review and sign off on accounts for compensation
- ❖ Documents the sales activity so team can properly receive compensation
- ❖ Reports can be generated on a monthly, quarterly and annual basis



Hermes Benefits

- **Allows sales team to get properly credited in a timely manner**
- **Provides a paper and electronic documentation so external departments can validate if necessary**
- **Reduces dramatically time spend by Sales Team gathering data so that they can receive their compensation**
- **Generates additional reports for management and sales team use**



Hermes Extensions

- **Future extensions to Hermes will include**
 - ❖ **Contract expiration notifications**
 - ❖ **Sales prospect data**
 - ❖ **Additional capabilities based on conversations with client**

Contact Us

Let us demo Hermes for you!

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